



## CONSENT CALENDAR

### City of San Bernardino Request for Council Action

**Date:** June 4, 2025

**To:** Honorable Mayor and City Council Members

**From:** Bill Gallardo, Interim City Manager;  
Rolland Kornblau, Director of Information Technology

**Department:** Information Technology

**Subject:** **Approve a Vendor Services Agreement (VSA) with Sehi Computer Products in an amount not to exceed \$132,352.35, to expand fiber optic capabilities at the City of San Bernardino Police Department (All Wards)**

**Recommendation:**

It is recommended that the Mayor and City Council of the City of San Bernardino, California:

1. Authorize the City Manager to execute a Professional Services Agreement with Sehi Computer Products for the procurement of fiber optic hardware and installation services;
2. Authorize the Director of Finance & Management Services, or their designee, to issue a purchase order to Sehi Computer Products in an amount not to exceed \$132,352.35.

**Executive Summary**

In 2024, the city initiated the relocation of the Main Data Center (MDC) from the outdated and vacant City Hall building at 300 E Street to a secure and reliable facility at 201 E Street. The relocation addressed pressing safety and reliability concerns posed by the aging infrastructure. The fiber expansion project is a critical component of this initiative, ensuring seamless connectivity between the city's facilities.

**Background**

On February 21, 2024, the Mayor and City Council authorized the procurement of new hardware for the Main Data Center (MDC), prompted by the aging equipment nearing the end of its service life, reliability and safety concerns at the vacant 300 E Street building. To address this issue, the Council authorized the procurement of hardware to relocate the MDC to a more secure and dependable facility at 201 E Street.

In September 2024, the first phase of the fiber optic installation at the 201 E Street

facility commenced. This phase provided upgraded connectivity to support the city's evolving technological needs.

### **Discussion**

Expanding the fiber optic infrastructure to the Police Department is essential for enhancing communication reliability and supporting the city's evolving technological needs. Sehi Computer products are chosen for the acquisition due to their proven expertise with the city's network infrastructure and past success in similar projects. Sehi's familiarity and assessment of the city's existing systems ensures the project can proceed efficiently, avoiding delays and additional cost. It also lays the groundwork for potential future upgrades to the city's technological framework.

The total project cost of \$132,352.35 is allocated within the city's approved 2024-2025 Information Technology Network Budget for fiber optic cabling upgrades, requiring no additional appropriations as this item is a single source.

### **2021-2025 Strategic Targets and Goals**

The request to expand the fiber optic aligns with Goal No. 1: Improved Operational and Financial Capacity. By investing in the infrastructure, the city demonstrates its commitment to strengthen its technologic foundation and operational resilience.

### **Fiscal Impact**

The total cost of the hardware procurement and installation serviced is estimated at \$132,352.35. This expenditure will be funded from FY 24/25 Operating Budget.

### **Conclusion**

It is recommended that the Mayor and City Council of the City of San Bernardino, California:

1. Authorize the City Manager to execute a Professional Service Agreement with Sehi Computer Products for the procurement of fiber optic hardware and installation services;
2. Authorize the Director of Finance & Management Services, or their designee, to issue a purchase order to Sehi Computer Products in an amount not to exceed \$132,352.35.

### **Attachments**

Attachment 1 - Sehi Computer Products Quote

Attachment 2 - Vendor Services Agreement - Sehi Computer Products

### **Ward:**

All Wards

### **Synopsis of Previous Council Actions:**

On February 21, 2024, the Mayor and City Council approved Request for Purchase Authorization for Data Center Replacement