



## CONSENT CALENDAR

### City of San Bernardino Request for Council Action

**Date:** November 6, 2024

**To:** Honorable Mayor and City Council Members

**From:** Rochelle Clayton, Acting City Manager;  
Rolland Kornblau, Director of Information Technology

**Department:** Information Technology

**Subject:** **Request for Approval to Renew Trend Micro Vision One Subscription and add Tipping Point a Threat Protection System (TPS).**

#### **Recommendation:**

It is recommended that the Mayor and City Council of the City of San Bernardino, California approve the renewal of the Trend Micro Vision One Subscription and the addition of TippingPoint a Threat Protection System (TPS) to our cybersecurity measures for a 3-year term not to exceed \$584,681.14.

#### **Executive Summary**

Subscription to Tipping Point Threat Protection System(TPS) will enhance our current license with Trend by adding hardware that monitors the network in real time. Monitoring for threats in real time will mitigate infections from happening on the network before becoming an issue on the computers. This renewal and addition are crucial for maintaining and enhancing our cybersecurity. Trend Micro has been a trusted provider of cybersecurity solutions for the city, offering protection against various cyber threats.

#### **Background**

Trend Micro has been a reliable provider of cybersecurity solutions for the city over the past 25 years, safeguarding against a wide range of threats. As our digital landscape continues to evolve, it is crucial not only to renew our current subscription but also to integrate additional security measures to proactively protect the integrity of the city's data.

#### **Discussion**

Renewing Trend Micro Vision One Subscription and adding TippingPoint, a Threat Protection System (TPS), to our security infrastructure is an essential step in safeguarding our organization's digital environment. The current service includes

endpoint protection, cloud, and email security. Renewing will offer continued, uninterrupted protection against malware, ransomware, and other cyber threats. TPS is obtained directly from the vendor of the existing end point protection.

TippingPoint (TPS) provides an added layer of physical protection by inspecting and blocking all network traffic, both inbound and outbound, against unknown vulnerabilities. Combining Vision One's threat intelligence from various sources and TippingPoint's real-time threat analysis allows for earlier detection of cyber threats, leading to more efficient incident response times.

The cost for renewing the Trend Micro Vision One Subscription for 3 years is \$262,372.48. This subscription includes extended detection and response (XDR) capabilities, integrating data from endpoints and servers. It also offers centralized management and automated incident response to threats. TippingPoint's 3-year subscription costs \$322,308.66. It features prevention of network-based attacks, detailed inspection to identify patterns and block malicious activity, and provides up-to-date threat protection. Streamlining Trend Micro Vision Ones automated incident response capabilities with TippingPoint's threat prevention ensures quick and efficient handling of security incidents.

### **2021-2025 Strategic Targets and Goals**

This request is aligned with Key Target No. 1: Improve Operational & Financial Capacity. Approval of the renewal of the current cybersecurity and addition of TippingPoint enhances security operations, making it easier to monitor and respond to threats across the entire IT environment.

### **Fiscal Impact**

Tipping Point total is \$322,308.66 total - \$99,900 the first year, \$100,480.38 the second year and \$121,928.28 the third year. Vision One total is \$87,313.64 the first year, \$87,529.42 the second year and \$87,539.42 the third year. The fiscal impact for this item is \$584,681.14. There is sufficient budget in the Department's FY24/25 Operating Budget to fund this agreement. There is no additional impact to the General Fund.

### **Conclusion**

It is recommended that the Mayor and City Council of the City of San Bernardino, California approve the renewal of the Trend Micro Vision One Endpoint Subscription and the addition of Tipping Point a Threat Protection System (TPS) to our cybersecurity measures for a 3-year term not to exceed \$584,681.14.

### **Attachments**

- Attachment 1 – Trend Renewal\_Tipping Point Quote
- Attachment 2 – SBCity - Trend Solution Summary

### **Ward:**

All Wards

**Synopsis of Previous Council Actions: N/A**