



April 25, 2024

Gilbert Mosqueda

Feldheim Library - 555 W 6th St, San Bernardino, CA 92410

Re: Garner Holt Education through Imagination Animakerspace

Sole Source Letter of Exclusive Technology

Dear Gilbert Mosqueda,

This letter is to confirm that the Garner Holt Education through Imagination (GHETI) Animakerspace is an exclusive offer for the Feldheim Library, and that Garner Holt Education through Imagination is the sole provider of the educational equipment and lesson plans contained within this environment.

Garner Holt Education through Imagination, LLC is a division of Garner Holt Productions, Incorporated, the world's leader in the manufacturing of animatronics and show control products. Animatronics is a unique industry and Garner Holt Productions, Inc. creates products like none other - products that seamlessly integrate technology, engineering and art. The animatronics for education, certification assessment kits, teaching materials and corresponding lesson plans are proprietary to Garner Holt Education through Imagination, LLC and specific to the work of Garner Holt Productions, Inc. As such, we are the sole source of the products we provide.

The GHETI program and educational products contained within the Animakerspace can only be purchased from GHETI and include the following:

- **Garner Holt 10-Function Animatronic for Education and Garner Holt Costuming Mannequins** - These products are manufactured in our production facility in Redlands, Ca., and we are the only vendor of these products anywhere.
- **CNC Milling Machine, Sewing Machine's, Vacuum Former System, 3-D Printer Bundle, Laser Cutter/Engraver, and Airbrush Workstation Bundles** - The technology, lesson plans and furniture bundles included in the Animakerspace have all been designed and developed for this specific space, and all include proprietary GHETI Custom files, lesson plans and related

instructional materials only available for purchase from GHETI. The individual components are being packaged in a custom, integrated and intentional way based on the unique and highly specialized nature of animatronic science and its related manufacturing processes.

- **Teacher Tech Package, Digital Storytelling Package and Room Environment Package** - These items have been chosen to accommodate the unique and exact approved room layout for the Animakerspace. These Items all include proprietary images, exclusive designs, and custom configurations to support the safe, effective and industry-aligned instructional framework that the Animakerspace provides.
- **Custom Mobile and Adjustable Workbenches, Computer Tables, Machine Stands, and Counter/Cabinets** - These items have been custom designed to fit the exact dimensions, layout, and selected equipment contained within the AniMakerspace. Manufactured exclusively for Garner Holt Education through Imagination, this custom furniture is only available for purchase in conjunction with a Garner Holt Education through Imagination AniMakerspace.

Beyond physical products Garner Holt Education through Imagination has the ability to provide Library Staff with extensive training, lesson plans, and project guides that allow specified programs for Library Staff. These programs will focus on addressing the impact of learning loss for K-12 students (e.g., high-quality tutoring, differentiated instruction) by providing services to address educational disparities through engaging students in real-world, career-focused, hands-on science, technology, engineering, arts, and math (STEAM).

In addition to providing programs, devices & equipment for internet access and digital literacy to the young learners in the community, the Animakerspace will facilitate programs that provides technical assistance and learning opportunities for disproportionately impacted small businesses and equipment to support business planning or impacted small businesses.

Students and adults of all ages will have access to industry standard manufacturing technology in a beginner friendly environment, allowing them to prototype and develop products of their own. The machines and technology in the space will allow for mass manufacturing and advertising of unique products.

The Animakerspace will serve as dynamic hub for entrepreneurial ventures and marketing endeavors. Entrepreneurs will utilize the space to prototype, refine, and manufacture their innovative ideas, leveraging state-of-the-art equipment and collaborative environments.

Featuring a massive variety of equipment, the Animakerspace will provide access to tools that streamline product development and reduce initial investment costs. Moreover, the space will foster networking opportunities, enabling entrepreneurs to connect with like-minded individuals, potential investors, and mentors.

In terms of marketing, the space can offer platforms for showcasing products, hosting workshops, and engaging with target audiences directly. By harnessing the creative energy and resources within the Animakerspace, entrepreneurs can effectively launch and promote their ventures, driving growth and establishing a strong market presence.

All equipment, supplies, customized furniture and classroom tools will remain the property of the Feldheym Library. Should you have any further questions about the sole source determination, please do not hesitate to contact me.

Sincerely,

Germaine Garcia-Kaufman MAEd.

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