



## CONSENT CALENDAR

### City of San Bernardino Request for Council Action

**Date:** December 7, 2022

**To:** Honorable Mayor and City Council Members

**From:** Robert D. Field, City Manager;  
Daniel Hernandez, Agency Director of Public Works,  
Operations, and Maintenance

**Department:** Public Works

**Subject:** **Agreement with Cal Stripe, Inc., for Street Striping and Pavement Marking Services (All Wards)**

**Recommendation:**

It is recommended that the Mayor and City Council of the City of San Bernardino, California:

1. Authorize the City Manager to execute a Maintenance Services Agreement with Cal Stripe Inc., for street striping and pavement marking services; and
2. Authorize the Agency Director of Administrative Services to issue a purchase order in the amount of \$270,000.

**Background**

The Operations and Maintenance Division (O&M) of the Public Works Department is responsible for the maintenance, repair, and clean-up of City-owned infrastructure and rights of way. In collaboration with the Engineering Division of Public Works, it is also responsible for ensuring the City's streets, street medians, islands, curbs, and related infrastructure (such as City owned parking lots and crosswalks) are properly maintained, inspected, repaired, and properly painted/marked as needed. General maintenance, inspection, repair, and repainting/marking of streets, crosswalks, and street medians is largely performed through service agreements along with staff from the Signs and Markings subsection of the Traffic and Lighting section of the O&M Division.

**Discussion**

The City of San Bernardino has nearly 1,300 lane miles (574 center lane miles) of streets requiring pavement markings and painting of center divider lines, curbs (to include no parking red zones), and "bullnoses" (front and back areas of street island curbs). Additionally, the City also maintains approximately 110 school crosswalks,

more than 1,200 street crosswalks, and 55 City-owned parking lots at parks and city facilities. These locations all require varied maintenance and upgrades that include (but is not limited to) repainting red, yellow, white, blue, and green zones at curbs, thermoplastic application of markings at street or school crosswalks, center divider line pavement markings, directional arrow street markings, white rumble strip installation, ceramic pavement marker installation, and parking lot/street parking striping.

To ensure our City conducts timely and first-rate street striping and pavement marking services, staff is requesting \$270,000 under this maintenance services agreement. The Operations and Maintenance Division of Public Works worked with the Finance Department, and, in July of 2022, a formal process was initiated to solicit proposals for street striping and pavement marking services in Request for Proposal No. F-23-06. Notices were posted on the City's website. The results of the solicitation yielded five vendors which were reviewed by Procurement for compliance with mandatory requirements. This selection was based on lowest quote received.

It is important to note that the cost results below reflect a sampling of the most typically required services and related materials and does not reflect the overall request of this maintenance services agreement (which is lower). Although the winning vendor listed an overall cost of \$901,810, staff does not anticipate using all the services listed in the sampling of services listed in the cost sheet but has chosen to have options available should the need arise for specific services not typically used. In keeping with prior fiscal year average costs for street striping and pavement marking services, the amount of this maintenance agreement will be set at \$270,000. The results were as follows:

<b>VENDOR</b>	<b>CITY</b>	<b>COST</b>
<b>Cal Stripe, Inc.</b>	<b>Colton, CA</b>	<b>\$901,810</b>
Superior Pavement Markings, Inc.	Beaumont, CA	\$1,426,245
WGJ Enterprises, Inc.	Azusa, CA	\$2,089,500
Chrisp Co.	Bloomington, CA	\$2,676,450
Safe USA, Inc.	Ontario, CA	\$2,814,250

Cal Stripe Inc. provided the lowest quote and is a reputable vendor for street striping and pavement marking services. Staff is confident that they are qualified to provide the services required under this maintenance services agreement. Additionally, Cal Stripe Inc. has recently provided services to the City and is a vendor in good standing. The term of the proposed agreement shall be from December 7, 2022, to June 30, 2023.

#### **2021-2025 Strategic Targets and Goals**

This project is consistent with several City goals and targets. It is aligned with Key

Target 1e: Minimize risk and litigation exposure. Approval of this agreement will reduce the risk of potential liability associated with tort cases and significantly reduce the amount of open work order requests. It is also aligned with Key Target 3c: Evaluate and enhance the quality of public safety services. Pavement markings are an effective way of regulating traffic and communicating information to pedestrians and drivers.

### **Fiscal Impact**

There is no General Fund impact associated with this action. Sufficient funds in the amount of \$270,000 have been appropriated in the Gas Tax Fund FY22/23 budget.

### **Conclusion**

It is recommended that the Mayor and City Council of the City of San Bernardino, California:

1. Authorize the City Manager to execute a Maintenance Services Agreement with Cal Stripe Inc., for street striping and pavement marking services; and
2. Authorize the Agency Director of Administrative Services to issue a purchase order in the amount of \$270,000.

### **Attachments**

Attachment 1 Maintenance Services Agreement  
Attachment 2 Solicitation Documents-RFP No. F-23-06  
Attachment 3 Solicitation Results (Summary)

### **Ward:**

All Wards

### **Synopsis of Previous Council Actions:**

None